

**Middle Tennessee Vocal Association**  
**Profit & Loss Prev Year Comparison**  
July 2011 through June 2012

	Jul '11 - Jun 12	Jul '10 - Jun 11	\$ Change	% Change
<b>Income</b>				
All-State Director Fees Income	2,820.00	2,870.00	-50.00	-1.7%
All-State Student Fees Income	7,000.00	6,750.00	250.00	3.7%
Event Fee Income	30,723.00	29,693.00	1,030.00	3.5%
Excuse Fees	150.00	200.00	-50.00	-25.0%
Late Fees/Penalties	1,555.00	1,750.32	-195.32	-11.2%
Membership Dues	3,050.00	2,750.00	300.00	10.9%
Overpayments by Directors	0.00	10.00	-10.00	-100.0%
Payments for Music and CDs	11,276.42	5,910.71	5,365.71	90.8%
School Activity Fees	5,600.00	5,300.00	300.00	5.7%
T-Shirts Income	3,295.76	3,331.06	-35.30	-1.1%
<b>Total Income</b>	<b>65,470.18</b>	<b>58,565.09</b>	<b>6,905.09</b>	<b>11.8%</b>
<b>Gross Profit</b>	<b>65,470.18</b>	<b>58,565.09</b>	<b>6,905.09</b>	<b>11.8%</b>
<b>Expense</b>				
Accompanist Fees	3,400.00	3,400.00	0.00	0.0%
All-State Director Fees	2,820.00	2,870.00	-50.00	-1.7%
All-State Student Fees	7,000.00	6,600.00	400.00	6.1%
Bank Fees	16.28	20.38	-4.10	-20.1%
Board Honorariums	3,500.00	3,500.00	0.00	0.0%
Clinician Fees	13,339.26	12,225.00	1,114.26	9.1%
Computer Programming	2,167.03	500.00	1,667.03	333.4%
Hospitality Expense	2,283.08	1,946.28	336.80	17.3%
Instrumentalists Expense	120.00	600.00	-480.00	-80.0%
Meals and Entertainment	1,230.52	891.77	338.75	38.0%
Miscellaneous Event Expenses	705.03	1,132.74	-427.71	-37.8%
Music Purchases	9,858.20	3,991.58	5,866.62	147.0%
Office Expense	255.21	95.07	160.14	168.4%
Piano Rental Expense	100.00	338.79	-238.79	-70.5%
Postage Expense	0.00	229.83	-229.83	-100.0%
Programs/Concert Costs	619.54	817.51	-197.97	-24.2%
Rehearsal CDs	1,848.09	1,649.49	198.60	12.0%
Site Work	1,193.74	1,569.90	-376.16	-24.0%
Sunshine Expense	80.94	0.00	80.94	100.0%
T-Shirts Expense	2,180.73	2,234.80	-54.07	-2.4%
Technologist Fees	2,200.00	2,000.00	200.00	10.0%
TMEA Assessment	600.00	600.00	0.00	0.0%
Travel Expenses	5,473.31	3,190.16	2,283.15	71.6%
Treasurer's Fees	3,300.00	3,900.00	-600.00	-15.4%
Trophies, Plaques and Ribbons	2,587.49	1,808.28	779.21	43.1%
Venue and Equipment Costs	1,271.00	775.00	496.00	64.0%
Webmaster/Website	1,567.20	4,189.40	-2,622.20	-62.6%
<b>Total Expense</b>	<b>69,716.65</b>	<b>61,075.98</b>	<b>8,640.67</b>	<b>14.2%</b>
<b>Net Income</b>	<b>-4,246.47</b>	<b>-2,510.89</b>	<b>-1,735.58</b>	<b>-69.1%</b>